# THE IMPACT AND INFLUENCE OF THE BBC



### Background and methodology



#### Background

Thi fe eafch aim o ndef and he infl ence fand impac fof he BBC - how does consumption of the BBC interrelate with affinity for British values (such as democratic values) and likelihood to transact with the UK (such as likelihood to travel, work and invest in the UK).

It was commissioned by the BBC and conducted by <u>Tapestry Research</u>.

#### Methodology

Findings come from two parallel online quantitative studies between:

,Ma fa dience ample: total sample of 15,476, at least 1000 per country aiming to represent either the total population or the online population of the country. Data Collection: 12 May 2021 ‡ 9 June 2021.

,Infl en ialfa dience f ample: total sample of 3,187, comprising of 2204 (69%) business decision makers and 983 (31%) high-fanking e ec i e (,C- i e ). Da a Collec ion: 14 Ma 2021 ‡ 2 June 2021.

Research was conduced across Canada, USA, Mexico, Germany, Turkey, Nigeria, Saudi Arabia, India, South Korea, Indonesia, Australia, Ukraine (mass only), Kenya (mass only) and Japan (influential only).

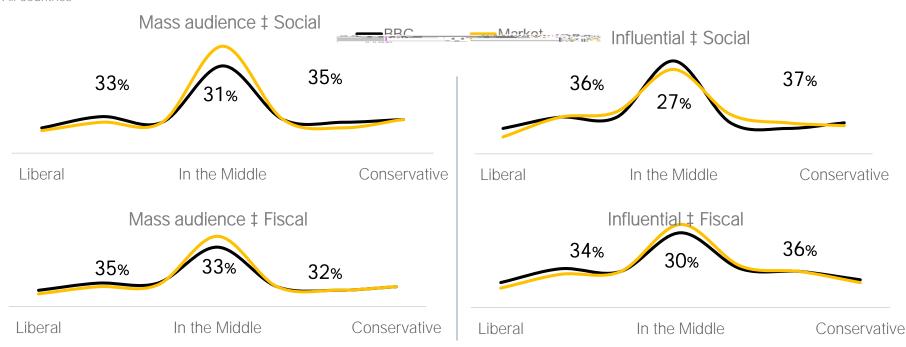
1. BBC Audiences: Trust, Politics, Attitudes



### BBC spans the political spectrum across social and fiscal issues, for mass and influential audiences

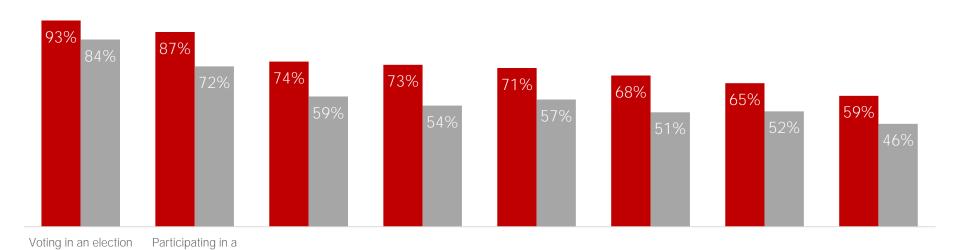


BBC reach of audiences by their self-defined positions on certain issues vs all respondents in sample All countries



### BBC users say they are more likely to participate in democratic activities





Could you tell us to what extent you have used the following brands to consume news in the past one month period.; [I have done hi ] [I migh do hi in f fe, b I donf kno ho o do o], [I migh do hi in f fe, and I kno ho o do o] ] Li ted below are some activities that you might or might not have engaged in. Could you tell us whether you have done these, might do these, or donf ee o felf doing he e?

Base: 15,476 Mass sample and 6546 BBC users

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### The BBC is better known than other cultural exports



## Of the cultural exports included in the survey, the BBC is unmatched in delivering scale and favourability



# Amongst influentials, the BBC has the broadest positive impact on the UK

47% of the influential sample across the countries surveyed had heard of the BBC and said that they felt more positively about the UK as a result of consuming it. This is higher than the other cultural exports included in the survey.

All countries

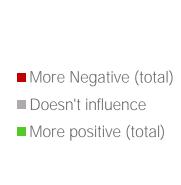
3. BBC f Impac on UK pefcep ion and likelihood to transact with the UK

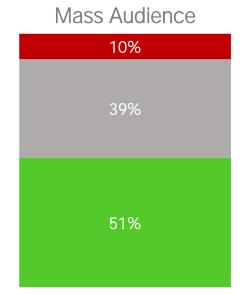
## The BBC has a direct positive influence on UK perceptions, particularly amongst influential users



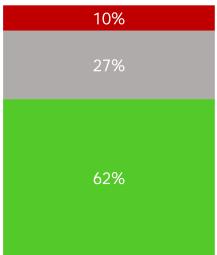
How BBC consumption influences attitudes towards UK

Among Mass and Influential BBC users, all countries

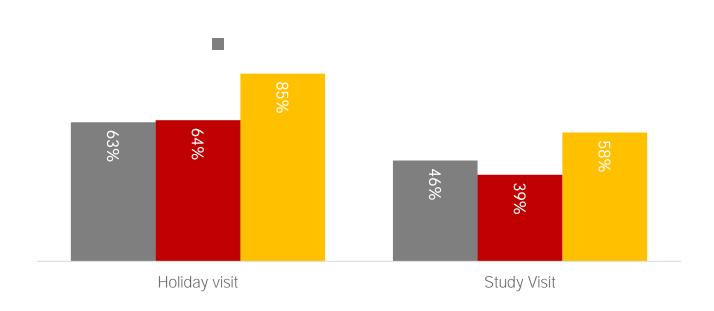


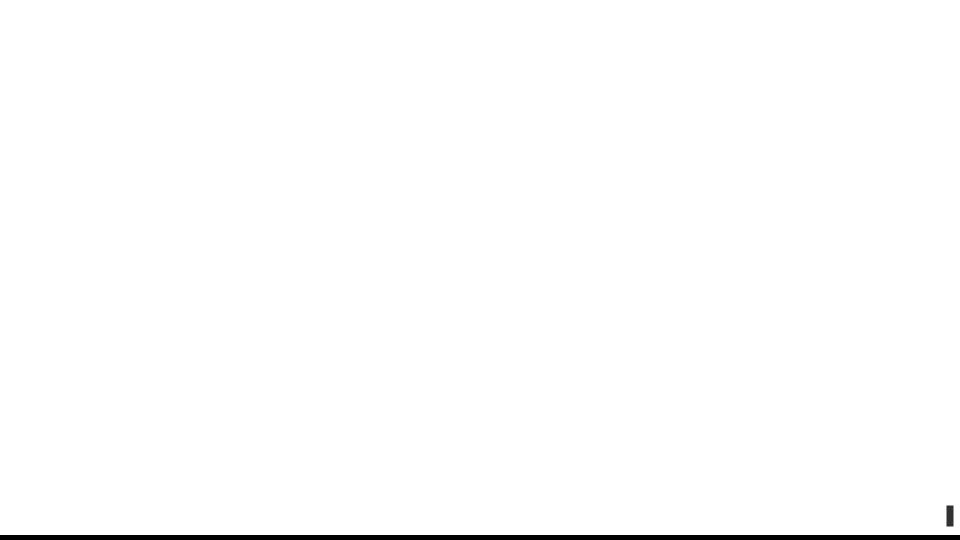


### Influential



### Amongst mass audiences, BBC users have higher intention to visit the UK than non users



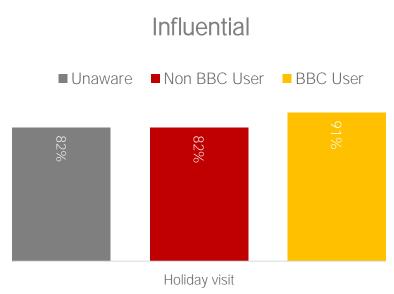


## Influential BBC audiences are likelier to travel to UK for a holiday than non users



#### Intentions to engage with the UK

Intend to in the future total, Influential sample, all countries

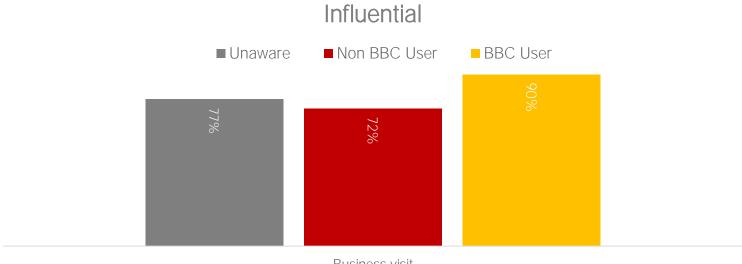


# Influential BBC audiences also more likely to travel to UK for business purposes



#### Intentions to engage with the UK

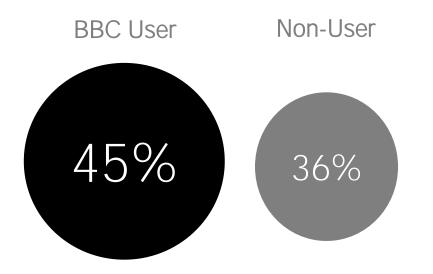
Intend to in the future total, Influential sample, all countries



# BBC influential audiences prefer to do business with countries whose values they agree with personally ‡ more so than non BBC users



I o ld pfefef no o engage in b ine i h co n fie ho e al e I don f agfee i h pef onall Among Influential sample, all countries



### BBC influential audiences have higher intentions to use UK goods and suppliers than non users



#### Intentions to engage with the UK

Intend to in the future total, Influential sample, all countries



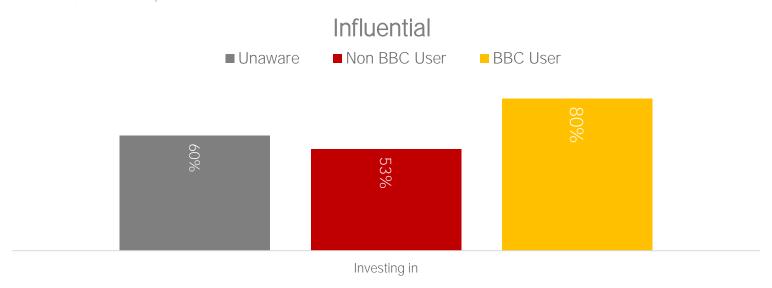
Using goods and suppliers

### BBC influential audiences have higher intentions to invest in the UK than non BBC users



#### Intentions to engage with the UK in the future

Intend to in the future TOTAL, Influential sample, all countries



The more frequently they consume the BBC, the more likely influentials are to transact with the UK